



Onboarding Checklist

1

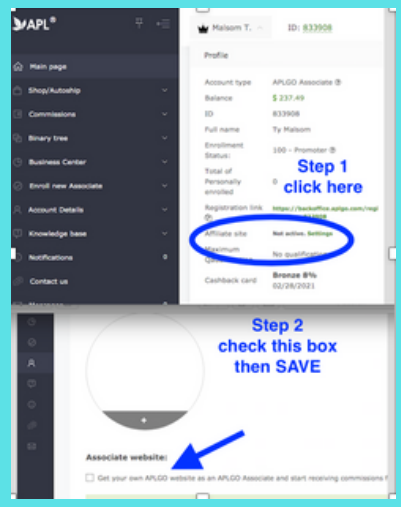
Log into **YOUR BACK OFFICE** at: backoffice.aplgo.com and change the password to something you will remember. **write it down in a safe place

My ID# :

My password :

Go through EVERY button in your back office, check on every tab so you now where to find EVERYTHING.

Set up your monthly AUTO ORDER - I suggest between the 1st week



Click the top of the page that says INVITATION LINKS to find out personal website, special invite links to your website and individual products. Click the SETTINGS link- you will be prompted here to add a picture and activate your link

We have 2 Facebook team groups:

- **Team Go Extreme - Associates ONLY**
<https://www.facebook.com/groups/3029869670475103>
Start in the GUIDES SECTION to get access to all the videos / trainings / webinar replays
- **DNA drop testimonial group - For PROSPECTS**
<https://www.facebook.com/groups/dnadroptestimonygroup>

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Onboarding Checklist

3

Spend some time thinking about **WHY** you joined APLGO. What are the 3 **THINGS** in your life that you would like to see enhanced by joining our community



4

- Based on where you are at in your life right now, how much money do you need to make per month in this business to make it worth your while? _____
- How many hours per week are you willing to work on your business to put you in a position to begin earning the amount of money specified above? hrs. week _____ hrs. month _____
- By what month, working that many hours per week, would you like to begin earning the amount of money you've specified above? _____
- After **90 days** of building my APL business, my goal is: _____ *Reaching this goal will allow me to: _____
- After **1 year** of building my APL business, my goal is: _____ * Reaching this goal will allow me to: _____



Onboarding Checklist

It's time to start **LEARNING** about APLGO:

Watch these videos, its ok if you don't understand everything, but it will give you a good background of the products, company, and compensation plan.

5

Products:

<https://youtu.be/stROOzeg9Yg?si=Ja4KZySF5WKiiOWO>

Compensation Plan:

<https://youtu.be/86vQ7Yz-9TE?si=zPPsdyoLI-O5I9zf>

Company:

https://youtu.be/ERjgu_shKUI?si=sep50VYuUJVa54dO

Science:

https://www.youtube.com/watch?v=wPj6QiDdkHM&list=PLeVAP0us-7TfkzNqnrSz_YO_bxTsWFL2U&index=26

Bookmark The Team Training Website:

www.TeamGladiatorTraining.com

On this training website you will find **scripts**, how to **answer objections**, and a **daily action plan video with tracker**.

You will find lessons on how to **prospect**, use our **marketing tools**, and even **tax preparation**.

6



Onboarding Checklist

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Add to your **calendar** all of the important calls/zooms. Remember if you treat this like a biz it will **PAY** you like a biz.
Tuesday Night Presentations & Leader Presentations
Sunday Night Trainings
Monthly Corporate Call & Behind the Science Zoom

8

Download the **RapidFunnel** marketing app:

<https://aplgrf.com/d/k7tjdr>

Be sure to use the code: extreme
In the settings page, add your picture and your APLGO ID #
Watch the wizard on the app and the **START HERE** trainings under coaching section to understand how to effectively and efficiently use the app to begin prospecting. Go through the resources, both business and dna drops – this will not only be excellent training to learn more about APL but will also help you to know where to find what you are looking for when sending to potential customers and business partners.

9

Plan your **TWO** launch party dates. Either in person or on zoom is fine, but if you give people 2 dates to choose from your attendance will be higher. **Make a list** of people who may be interested in either the product or the business opportunity



Onboarding Checklist

Write down some answers to the following questions and be prepared to share these answers at your launch parties.

10

- WHY you got involved with APLGO?
- What is your personal experience with the product?
- What makes you the most excited about the future possibilities?
- What is missing in your life now that you believe APLGO has the ability to provide?

11

Share with your sponsor your **APL-STOP** story.
How do you want me to communicate when you get frustrated and self doubt kicks in.

12

Schedule a call/zoom with your sponsor and review everything from the first 11 steps.

They will walk you through how to start contacting people on your list with scripts that have been effective as well as help you order brochures/materials/samples for your launch party

***Congratulations On Completing The Onboarding
This is more than 50% of people will ever
accomplish, so you are already ON YOUR WAY to
massive success!***

Disclaimer: There is a large income potential here when you follow the success steps. It is more likely you will earn if complete ALL the steps. Your income will be based solely on the amount of effort you choose to put into this business as well as the time you spend to contribute to your team and our community.



Making Your List

Interested In Products

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Interested In Business

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***Remember don't prejudice people - in this initial contact all you are doing is trying to create curiosity





Product Scripts

Could I ask a favor? I'm working on a project and hoping for some testimonials from friends and family. Would you be willing to watch a video? If the Healthy Candy looks good, send me your postal mailing address and I'll send you some samples to try

The reason I'm reaching out is I have been introduced to something that I believe will be the biggest product to ever hit the health industry. I don't know if it will excite you like it has me, but I think it's worth a couple minutes of your time to find out for yourself. Can I send you a short video that gives you an overview of the products?

I'm way too excited to not send this to you! A product recently crossed my path and I immediately thought of you. I know you are always open to hearing about the newest high tech health products, especially if it is the first of its kind. I really value your opinion. Would it be okay if I sent you a short video?

Hey there, can I ask you for a quick favor? I just launched a business (don't worry I'm not asking you to join anything, LOL) What I need is people I trust and respect to look over a short product video and give me some feedback. You may even see something you like, and if that's the case I will send you some free product for helping me out.

These can be sent as a simple text by copying and pasting OR EVEN BETTER you can speak them into a voice text and send them out that way



Business Scripts

If this economy has taught us anything, it is that a side hustle is now a necessity, and having an additional stream of income is no longer just an option. I found something that is really making waves in pre-launch here in the U.S., but it is already 12 years proven successful all over Europe. If you are open-minded to brand new opportunities, would it be okay if I sent you a short video?

I'm working on a new project and looking for extraordinary people to participate. It is referral marketing so much of it is done online. Here is what we have realized: a lot of people step over their health to gain wealth, but then later in life have to spend all their money to get their health back. So, if I could show you how to get healthy with a product that is as simple as a mouth-watering candy, infused with negative ions, and you could make income sharing this with others: would you be interested in taking a peek?

I have recently launched a new business. It is already looking like the biggest thing I may ever do. I am so excited about it, it's keeping me up at night! It is new here in the USA but very successful globally. It may or may not be for you, but the last thing I want is for to come back to me in 6 months and say "I wish you had told me sooner". Would you like to take a peek at it?



Websites / Social Media

DNA drop testimony group - For PROSPECTS

<https://www.facebook.com/groups/dnadroptestimonygroup>

Team Go Extreme - Associates ONLY

<https://www.facebook.com/groups/3029869670475103>

Beauty Secrets

<https://www.facebook.com/groups/1288279258410495>

World Journal Of Pharmaceuticals- Doctor Published White Papers

<https://www.DnaDropsproof.com>

Team Training Website

<https://www.TeamGladiatorTraining.com>

Website to create RECOGNITION BANNERS for achievement

<https://www.TeamGoExtremeRecognition.com>

Website for quick reference to all products/ingredients

<https://www.DnaDropDetails.com>

Tina Malsoms You Tube Channel

<https://www.youtube.com/@tinamalsom>

DAILY Action Plan And Tracker

<http://www.teamgladiatortraining.com/daily-action-plan.html>

APLGO North America Official Telegram Chat

<https://t.me/aplgoUS>

APLGO Corporate You Tube Channel

<https://www.youtube.com/@APLGoOfficialUS>

APLGO Official Instagram channel

<https://www.instagram.com/aplgoofficialus/>





Starting A 90 Day Game Plan ***My Reasons For Building A Business With APLGO***

MY REASONS

“The reason people don't have more success in their life is not because of lack of talent, but lack of reasons. You must WANT MORE, to have more,”
-- Jim Rohn.

I will make a 90 day commitment to my APLGO Business to work my way through the training curve because I know this business can provide me and my family the benefits I have listed below.

Signed: _____ Date: _____

What would an EXTRA \$500 a month mean for me and my family?

- 1.
- 2.
- 3.

What would an EXTRA \$1000 a month mean for you?

- 1.
- 2.
- 3.

What would an EXTRA \$5000 a month mean for you?

- 1.
- 2.
- 3.

90 Day GamePlan Instructions

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Days 1-30

In this column you will assign YOUR 4 new people you will be working with and put their names into the black rectangles and spend the first month completed everything on the personal checklist

Days 30-60

Once their personal checklist is completed, they will enter THEIR first 4 peoples names in the lines with the black circles in front of them in this column.
*YOUR first 4 personals are responsible for this but YOU will oversee it.

Days 60-90

Once the second group of 4 completes the personal check they will be entering in their own committed associates into this column with the numbered lines on it

90 Day GamePlan

This is a plan that requires you to find 4 people who want to achieve huge goals in the next 90 days who are willing to participate in a DAILY action plan

PERSONAL CHECKLIST

- Initial order & Autoship
- Go Through Onboarding
- Start reading YOUR FIRST YEAR IN NETWORK MARKETING
- Get commitment to play all out for 90 days - Show Up / daily accountability
- Add 2 new people per day to RF
- Contact 50 people from your list with a text invite to check out a video with the end goal to attend your launch party
- Launch Party / Relaunch Party Participate in presentation
- 2 Star Qualified
- Earn initial money back
- 4 Business Partners Who Commit to their own 90 day plan
- Go thru ranks & comp plan details
- Write rank/income goals

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1 _____
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